



Master Fee Schedule

Section 1. - Fees for CHAPTER MEMBERS			
1.1	Chapter Member Service Fee	<p><i>Due for each chapter member. May be paid by the Chapter.</i></p> <p>If the chapter member elects, \$10 of this fee will be transferred by OCIA to OCIA Research & Education.</p>	\$ 35.00
1.2	Chapter Member Certification Fees	<p><i>All Certification Fees must be paid when the certification application is received.</i></p> <p>Chapter members will receive an estimate of the annual cost of certification before the application is due.</p>	
1.2.1	Fee for the first <u>Producer</u> Certification Program (Choose only One) <ul style="list-style-type: none"> - OCIA Standards - NOP - US National Organic Program - EC (EU) - European Union 	<ul style="list-style-type: none"> - COR - Canadian Organic Regime - Attestation of Compliance (COR) - Canada operators 	\$ 325.00
1.2.2	Fees for additional <u>Producer</u> Certifications (Choose one or more if applicable, but not the same one as directly above) <ul style="list-style-type: none"> - OCIA Standards - NOP - US National Organic Program - COR - Canadian Organic Regime - EC (EU) - European Union - US-EU Equivalency Arrangement <i>(only for US Operators)</i> - JAS Equivalency Verification <i>(only for US Operators)</i> - US-Korea Equivalency Arrangement <i>(only for US Operators)</i> - US-Switzerland Equivalency Arrangement <i>(only for US Operators)</i> - US-Tiawan Export Arrangement <i>(only for US Operators)</i> - Bio Suisse Verification 	<ul style="list-style-type: none"> - Attestation of Compliance (COR) <i>(only for Canadian Operators)</i> - Canada-EU Equivalency Arrangement <i>(only for Canadian Operators)</i> - Canada-Switzerland Equivalency Arrangement <i>(only for Canadian Operators)</i> - Canada-Costa Rica Equivalency Arrangement <i>(only for Canadian Operators)</i> - Ley de Productos Orgánicos de México <i>(only for Mexico Operators)</i> <p><i>(or US-CAN Equivalence if COR is selected above)</i> <i>(or US-CAN Equivalence if NOP is selected above)</i> <i>(non-US, non-Canada operators)</i></p>	\$ 80.00 each
1.2.3	Fees for <u>Processor</u> Certification Programs		
1.2.3.1	If Processing sales are \$20,000 or less AND at least one Producer Certification Program is selected above: - See list of programs, certifications, verifications, and equivalencies listed in Section 1.2.2 above.		\$ 80.00 each
1.2.3.2	If Processing sales are over \$20,000 OR no Producer Certification Program is selected above: - See list of programs, certifications, verifications, and equivalencies listed in Section 1.2.2 above.	+	\$ 325.00 first \$ 80.00 each add'l
1.3	Chapter Member Private Label Fees (for up to 10 registrants)		\$ 100.00
1.4	Re-Application Late Fee		\$ 50.00 monthly
The annual renewal Application is due before the deadline indicated in the renewal letter sent with the renewal documents. A late fee is due and payable for each month, or partial month, after the due date, until the application and payment are received.			



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1.5 Chapter Member ACREAGE-BASED User Fees		<i>Flat fee per certified acres (or other units), according to the following table:</i>	
1	Small Grains and Small Grain Seeds - including barley, buckwheat, dry peas, durum, millet, milo, mustard, oats, rye, sorghum, spelt, and wheat	\$	1.50 per acre
2	Large Grains and Large Grain Seeds - including corn, dry beans, flax, lentils, rice, soybeans, sunflowers, quinoa, and other oilseeds	\$	2.95 per acre
3	Forage/Hay Crops - including alfalfa and alfalfa mixtures, chop, clover and clover mixtures, grass, hay, vetch, and other silages	\$	0.55 per acre
4	Forage Seed Production - including alfalfa, clover, grass, and radish	\$	1.60 per acre
5	Hay - On portion of hay fed to the operator's own livestock	\$	0.05 per acre
6	Other Land - including cover crops, fallow or idle acres, green manures, plowdown, and prevented planting	\$	0.05 per acre
7	Pasture - fenced areas primarily used for grazing	\$	0.01 per acre
8	Permanent Non-Crop land - including biodiversity acres, bush, CRP, ecological acres, shrubs, yards, and lawns		0.00 per acre
9			
10	Vegetables - < 10 acres - including asparagus, beets, broccoli, carrots, onions, peppers, potatoes, pumpkins, spinach, squash, tomatoes, turnips	\$	25.00 flat fee
11	> 10 acres - above vegetable crops grown primarily for contract delivery and/or mechanically harvested	\$	2.50 per acre
12	Greenhouse - >3000 sq. ft. including mushrooms/fungus/sprouts,	\$	40.00 per house
13	<3000 sq. ft.	\$	25.00 per house
14			
15	Fruits and Nuts - including apples, berries, citrus, grapes, other fruits, and tree nuts	\$	11.00 per acre
16	Specialty Crops - aloe, bamboo, cotton, cut flowers, hemp, herbs & spices, kudzu, mushrooms & fungus, seaweed, sugar cane, tobacco, trees	\$	3.15 per acre
17	Coffee etc - including Coffee, Tea, and Cocoa	\$	2.65 per acre
18			
19	Large Animals-Breeding - Livestock (incl. slaughter eligible) beef and bison cow/calf units, culled cows, and weaned females for breeding	\$	0.50 per head
20	Large Animals-Feeder/Slaughter - Livestock including cattle, weaned calves, and bison intended for market	\$	3.00 per head
21	Small Animals - including goats, hogs and pigs, llamas, rabbits, sheep and lambs	\$	0.50 per head
22	Large Animals producing milk and dairy products -	\$	7.50 per head
23	Small Animals producing milk and dairy products -	\$	1.25 per head
24	Poultry for slaughter and eggs - including chickens, ducks, geese, quail, and turkeys	\$	0.05 per head
25	Bee Hives -	\$	2.00 per hive
26			
1.6 Chapter Member SALES-BASED User Fees		<i>Percentage of gross sales per calendar year, whether Transaction Certificates (TCs) are issued or not.</i>	
For Processors, Broker/Traders, Wild Harvest and Maple Syrup Producers, Sales-based User Fees are due on all value-added organic sales/services. For Producer/Processors, processing their own products, where acreage fees have been charged should pay 0.75% on the value added by the processing. Annual Sales will be verified at the time of inspection.		0.75%	
1.7 User Fee Policies			
The maximum amount of User Fees (for Sales-based and Acreage-based combined) that any member pays to OCIA Int'l, per calendar year is		3,250.00	
Acreage-based User Fees will be based on the Product Listing Addendum and billed in full by OCIA International after certification is complete. Adjustments to acreage fees may be made by filing an "Additional Product/Program Affidavit" (APPA) with OCIA International, within 60 days from the date of the acreage fee invoice issued by OCIA International. This will result in a revised Product Listing Addendum and an adjustment to the acreage fee invoice.			
1.8 Inspection Fees			
Inspection fees are estimated at the beginning of the certification process. The estimated amount must be paid with the application and certification fees. When the final inspection costs are determined, overpayments will be refunded, or credited to the Operator's account. Underpayments will be invoiced to the Operator.			



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Section 2. - Certification Fees for Direct Operators																																																														
2.1	OCIA International membership fee (optional) (Provides voting privileges at the Annual General Membership Meeting and 10% discount on OCIA Training classes.)	\$ 95.00																																																												
2.2	Certification Fees for any or all of the following programs or verifications:																																																													
	<ul style="list-style-type: none"> - OCIA Standards - NOP - US National Organic Program - COR - Canadian Organic Regime - EC (EU) - European Union <i>(non-US, non-Canada operators)</i> - US-Canada Equivalency <i>(for Canadian Operators with COR)</i> <i>(for US Operators with NOP)</i> - US-EU Equivalency Arrangement <i>(only for US Operators)</i> - US-Korea Equivalency Arrangement <i>(only for US Operators)</i> - US-Switzerland Equivalency Arrangement <i>(only for US Operators)</i> - US-Tiawan Export Arrangement <i>(only for US Operators)</i> - JAS Equivalency Verification <i>(only for US Operators)</i> - Attestation of Compliance (COR) <i>(only for Canadian Operators)</i> - Canada-EU Equivalency Arrangement <i>(only for Canadian Operators)</i> - Canada-Switzerland Equivalency Arrangement <i>(only for Canadian Operators)</i> - Canada-Costa Rica Equivalency Arrangement <i>(only for Canadian Operators)</i> - Bio Suisse Verification - Ley de Productos Orgánicos de México <i>(only for Mexico Operators)</i> 	<p style="text-align: center;">Fee based on previous year's total organic sales, or projected annual revenues for first-year operators.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tbody> <tr><td style="text-align: center;">1</td><td style="text-align: center;">\$ 0 to \$ 20,000</td><td style="text-align: right;">\$ 880</td></tr> <tr><td style="text-align: center;">2</td><td style="text-align: center;">\$ 20,000 to \$ 30,000</td><td style="text-align: right;">\$ 1,100</td></tr> <tr><td style="text-align: center;">3</td><td style="text-align: center;">\$ 30,000 to \$ 40,000</td><td style="text-align: right;">\$ 1,300</td></tr> <tr><td style="text-align: center;">4</td><td style="text-align: center;">\$ 40,000 to \$ 60,000</td><td style="text-align: right;">\$ 1,500</td></tr> <tr><td style="text-align: center;">5</td><td style="text-align: center;">\$ 60,000 to \$ 80,000</td><td style="text-align: right;">\$ 1,800</td></tr> <tr><td style="text-align: center;">6</td><td style="text-align: center;">\$ 80,000 to \$ 110,000</td><td style="text-align: right;">\$ 2,100</td></tr> <tr><td style="text-align: center;">7</td><td style="text-align: center;">\$ 110,000 to \$ 150,000</td><td style="text-align: right;">\$ 2,400</td></tr> <tr><td style="text-align: center;">8</td><td style="text-align: center;">\$ 150,000 to \$ 200,000</td><td style="text-align: right;">\$ 2,800</td></tr> <tr><td style="text-align: center;">9</td><td style="text-align: center;">\$ 200,000 to \$ 260,000</td><td style="text-align: right;">\$ 3,200</td></tr> <tr><td style="text-align: center;">10</td><td style="text-align: center;">\$ 260,000 to \$ 340,000</td><td style="text-align: right;">\$ 3,700</td></tr> <tr><td style="text-align: center;">11</td><td style="text-align: center;">\$ 340,000 to \$ 440,000</td><td style="text-align: right;">\$ 4,200</td></tr> <tr><td style="text-align: center;">12</td><td style="text-align: center;">\$ 440,000 to \$ 560,000</td><td style="text-align: right;">\$ 4,700</td></tr> <tr><td style="text-align: center;">13</td><td style="text-align: center;">\$ 560,000 to \$ 710,000</td><td style="text-align: right;">\$ 5,300</td></tr> <tr><td style="text-align: center;">14</td><td style="text-align: center;">\$ 710,000 to \$ 900,000</td><td style="text-align: right;">\$ 5,900</td></tr> <tr><td style="text-align: center;">15</td><td style="text-align: center;">\$ 900,000 to \$ 1,100,000</td><td style="text-align: right;">\$ 6,500</td></tr> <tr><td style="text-align: center;">16</td><td style="text-align: center;">\$ 1,100,000 to \$ 1,300,000</td><td style="text-align: right;">\$ 7,200</td></tr> <tr><td style="text-align: center;">17</td><td style="text-align: center;">\$ 1,300,000 to \$ 1,600,000</td><td style="text-align: right;">\$ 7,900</td></tr> <tr><td style="text-align: center;">18</td><td style="text-align: center;">\$ 1,600,000 to \$ 1,900,000</td><td style="text-align: right;">\$ 8,600</td></tr> <tr><td style="text-align: center;">19</td><td style="text-align: center;">\$ 1,900,000 to \$ 2,300,000</td><td style="text-align: right;">\$ 9,300</td></tr> <tr><td style="text-align: center;">20</td><td style="text-align: center;">\$ 2,300,000 up</td><td style="text-align: right;">\$ 10,000</td></tr> </tbody> </table>	1	\$ 0 to \$ 20,000	\$ 880	2	\$ 20,000 to \$ 30,000	\$ 1,100	3	\$ 30,000 to \$ 40,000	\$ 1,300	4	\$ 40,000 to \$ 60,000	\$ 1,500	5	\$ 60,000 to \$ 80,000	\$ 1,800	6	\$ 80,000 to \$ 110,000	\$ 2,100	7	\$ 110,000 to \$ 150,000	\$ 2,400	8	\$ 150,000 to \$ 200,000	\$ 2,800	9	\$ 200,000 to \$ 260,000	\$ 3,200	10	\$ 260,000 to \$ 340,000	\$ 3,700	11	\$ 340,000 to \$ 440,000	\$ 4,200	12	\$ 440,000 to \$ 560,000	\$ 4,700	13	\$ 560,000 to \$ 710,000	\$ 5,300	14	\$ 710,000 to \$ 900,000	\$ 5,900	15	\$ 900,000 to \$ 1,100,000	\$ 6,500	16	\$ 1,100,000 to \$ 1,300,000	\$ 7,200	17	\$ 1,300,000 to \$ 1,600,000	\$ 7,900	18	\$ 1,600,000 to \$ 1,900,000	\$ 8,600	19	\$ 1,900,000 to \$ 2,300,000	\$ 9,300	20	\$ 2,300,000 up	\$ 10,000
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2.6	Additional Product and/or Label Submission																																																													
	Fee for review of additional products and/or labels not submitted with the annual Application.	per product/label \$ 35.00																																																												



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Section 3. - Certification Fees for Chapter Associates or Direct Operators

3.1 JAS Certification

OCIA-Japan is accredited by MAFF to administer the JAS certification program. OCIA can assist you with your JAS application.

Certification Fees	If you apply for JAS only	If you apply for JAS, in addition to OCIA, NOP, or COR
Application Fee	\$ 1,900	\$ 360
Pre-Inspection Review Fee	\$ 100	\$ 100
Inspection Fee per Day		
Canada	<i>(half-day minimum)</i> \$ 320	\$ 320
Quebec	<i>(half-day minimum)</i> \$ 550	\$ 550
Latin America	<i>(plus \$275 for report writi</i> \$ 150	\$ 150
US	\$ 450	\$ 450
Post-Inspection Review Fees	\$ 200	\$ 200
Actual Travel Expense	As billed	As billed
Total Fees	\$2,200 + inspection plus actual travel expense	\$660 + inspection plus actual travel expense

	Verification (Secondary/Unannounced) Inspection (if necessary)	
	Whole Process	Partial Process
Arrangement Fee	\$ 300	\$ 100
Document Review Fee	\$ 50	\$ 50
Inspection Fee per Day	\$ 100	\$ 100
Travel Fee per Day	\$ 50	\$ 50
Report Writing Fee	\$ 300	\$ 100
Review Fee	\$ 200	\$ 100
Actual Travel Expense	As billed	As billed

3.2 Shade-Grown Coffee Certification

OCIA Shade-Grown Coffee Certification *(must be certified to OCIA Standards)* **included in fee for OCIA Standards**

3.3 UTZ Certification

Category	OCIA-certified operators	Non-OCIA-certified operators
Farms	\$ 400	\$ 500
CGGs with less than 500 growers	\$ 500	\$ 600
CGGs with 500 growers or more	\$ 600	\$ 700
Handlers	\$ 700	\$ 700

3.4 Bird-Friendly Certification

Smithsonian Migratory Bird Center (SMBC) Bird-Friendly Certification **\$ 100.00**



Master Fee Schedule

Section 4. - Other Fees and Charges			
4.1	OCIA Membership Fee for each Chapter		\$ 95.00
4.2	Conversion/Transition Year Review	<i>(An operator seeking future certification who only meets the requirements of transition or conversion under the applicable standards may complete the review process. The operator cannot be eligible for any organic sales through any other programs.)</i>	US-only -> \$ 600.00 flat (includes inspection costs) Canada -> \$ 300.00 + inspection
4.3	Supporting Memberships	<i>(non-certified or non-operator individuals who support and participate in OCIA)</i>	
	Chapter members supporting OCIA International		\$ 35.00
	Direct Supporting members		\$ 50.00
4.4	Document Review, File Translation - French or Spanish to/from English		\$ 250.00
4.5	Products, Forms, and Documents		
	(plus actual postage costs per package)		
	Bills of Lading (BOLs)		\$ 35.00 set of 100
	Off-Farm Transportation Cleaning Affidavit (Clean Truck)		\$ 35.00 set of 100
	Metal OCIA "No-Spray Zone" signs		\$ 12.00 each
	OCIA Truck Magnets		\$ 25.00 each
	Business-related information (Contested Certification Decisions and Appeals, etc.)		\$ 35.00 per half hr.
	Copy of Operator's Current Certificate issued to other than the Certified Operator		\$ 35.00 each
4.6	Wire Transfer fees	(incoming or outgoing)	\$ 40.00 each
4.7	Courier fees	(if requested for any service)	\$ 45.00 each
4.8	Document Preparation		
	(plus Courier Fee per shipment)		
	Transaction Certificates (TCs)		No Charge
	Export Documents (ECC, TM-11, or NOP-2110)		\$ 35.00 each
	Expedited service for export documents		\$ 50.00 each
4.9	JAS Training		
	For CGGs (Community Grower Groups)		\$ 200.00
	For Processors		\$ 150.00
	For Packers, RePackers		\$ 100.00
	For Farms		\$ 50.00



Master Fee Schedule

Section 5. - Policies and Procedures	
5.1 Payment and Refunds	
5.1.1	All persons inquiring about the application process shall be provided a copy of this fee schedule.
5.1.2	All applicants will be provided with an estimate of the total cost of certification and an estimate of the annual cost of updating the certification.
5.1.3	The estimated total cost of certification or updating must be paid at the time of application and will be applied to the applicant's fee-for-service account.
5.1.4	That part of the applicant's payment which is related to certification (not inspection deposits) is non-refundable after the date that the application is received.
5.1.5	The inspection deposit shall be non-refundable on the date that the Pre-Inspection Review is complete.
5.2 Payment Methods	
5.2.1	OCIA may accept Visa or MasterCard payments over the phone, subject to a convenience fee of: \$ 15.00
5.2.2	Payments may be made by wire transfer. Please request a copy of the Wire Transfer Instructions.
5.2.3	The OCIA Small Holder Bursary Program provides a reduced certification fee for small farmers within the OCIA chapter system. For up to 100 chapter members who qualify each year, the fee reduction is: \$ 150.00 each The application form is available from your chapter, the International Office, or the OCIA website.
5.3 Finance Charges	Account balances older than 60 days will be subject to a finance charge of 1.5% monthly
5.4 Sampling and Testing	
	Per section 3 of OCIA's Sampling and Testing Procedure, random testing of products or inputs will be conducted at OCIA's expense. Other testing or sampling as allowed or required by that Procedure may be conducted at the applicant's or operator's expense, as allowed by the applicable program regulations.
5.5 Canada	
	All Canadian Chapters and all Canadian Direct Operators should remit payments to the OCIA Canada office including GST.
	GST #88398 5301 Applies to all International Fees 5.00%